

## Message Text

UNCLASSIFIED

PAGE 01 STATE 118003

11

ORIGIN AGR-10

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 /028 R

DRAFTED BY FAS/FMD/G&F:FPGIPS/NEA/ARN:PKBULLE

APPROVED BY EB/OCA/REP:LKLIEFORTH

FMD/G&F:PENCE - AGRIC

FMD:JDMINYARD - AGRIC

AA:TFREEMAN - AGRIC

BIC-265:DSGILPATRIC - DOC (PHONE)

NEA/ARN:PKBULLEN - STATE

AGRIC:BEVIS

----- 118265

R 202243Z MAY 75

FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

UNCLAS STATE 118003

E.O. 11652: N/A

TAGS: BDIS,LE

SUBJECT: TRADE COMPLAINT: WARDE VS. RIVIANA

REF: BEIRUT 4582, APRIL 9

1. HAVE DISCUSSED REF COMPLAINT WITH RIVIANA OFFICIALS IN HOUSTON. THEY SAY THAT ALLEGATIONS BY WARDE ARE UNFOUNDED AND THAT RIVIANA TERMINATED 8/3/72 CONTRACT ON 11/11/74 BECAUSE WARDE REFUSED TO PLACE ORDER FOR REMAINING QUANTITY OF RICE UNDER AGREEMENT AND WAS NOT SATISFACTORILY PERFORMING ITS RESPONSIBILITIES AS DISTRIBUTOR. FYI WE NOTE THAT BRIEF CONTRACT APPEARS LOOSELY WORDED. END FYI

2. ONE PART OF DISPUTE CENTERS AROUND SECOND SHIPMENT CONSISTING OF 8,000 FIFTY-POUND BAGS SHIPPED FEBRUARY 7 AND MARCH 7, 1974, ABOARD THE SS PAN ANNLEEA U AND M.V. PISCO RESPECTIVELY. RIVIANA RECEIVED BILL OF LADING FROM STEAMSHIP LINE, NOTIFIED WARDE OF DATES OF SHIPMENT, AND UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 118003

OBTAINED PAYMENT UPON PRESENTATION OF DOCUMENTS AGAINST

LETTER OF CREDIT PURSUANT TO AGREEMENT. RIVIANA UNDERSTANDS BOTH PARCELS WERE OFFLOADED AT PIRAEUS BECAUSE OF POLITICAL UNREST MIDDLE EAST AND ARRIVED LEBANON SEVERAL MONTHS LATER REPORTEDLY OUT OF CONDITION. RIVIANA ADVISES RICE WAS INSPECTED AT MILL IN HOUSTON PRIOR TO SHIPMENT; WARDE HAS

ORIGINAL USDA CERTIFICATE AND RIVIANA NOT RESPONSIBLE FOR ANY POSSIBLE QUALITY DETERIORATION SUBSEQUENT TO SHIPMENT. RIVIANA CONFIRMS PRICE THIS SHIPMENT OF \$29.00 PER 100 POUNDS BASED ON DISCUSSIONS IN PARIS DECEMBER 1973 (BRINKMAN/WARDE), CONFIRMED IN WRITING JANUARY 22, 1974. \$29.00 WAS CONSIDERED CONCESSIONAL PRICE SINCE MARKET PRICE AT TIME THIS SHIPMENT WAS ABOUT \$36.00. CHANGES IN SIZE OF PACKS WERE AGREED TO BY WARDE BY EXCHANGES OF TELEXES.

3. SECOND PART OF DISPUTE CONCERNS PRICE FOR REMAINING 252 TONS. ACCORDING TO RIVIANA, AGREEMENT MODIFICATION AGREED ON IN JANUARY 1974 PROVIDED THAT THIS BALANCE WOULD BE INVOICED AT CURRENT MARKET PRICES. REFTEL IMPLIES THAT WARDE DISAGREES WITH THIS INTERPRETATION.

4. IF ADDITIONAL DETAIL IS NEEDED RE WARDE DISPUTE, RIVIANA SUGGESTS YOU CONTACT ITS AGENT IN BEIRUT, MR. MOUNIR HANNA, P.O. BOX 1534. RIVIANA CONSIDERS WARDE CASE CLOSED. IT IS SEEKING NEW DISTRIBUTOR IN LEBANON, WHICH IT CONSIDERS IMPORTANT MARKET.

5. WE WISH ASSURE EMBASSY, IN VIEW OF MFA INTEREST, THAT RIVIANA WAS CONTACTED ON THIS MATTER BOTH BY USDOC REPRESENTATIVE AND BY FAS REPRESENTATIVE ACQUAINTED WITH FIRM. HOWEVER, RIVIANA INSISTED IN STRONGEST TERMS THAT IT IS NOT LIABLE, AND STATED ITS VERSION OF EVENTS AND ITS POSITION AS REFLECTED IN PARAS 1-4. SINCE RIVIANA AND WARDE APPEAR TOTALLY AT LOGGERHEADS, WE ARE DOUBTFUL THAT FURTHER MEDIATION EFFORT ON OUR PART WOULD BE FRUITFUL. INGERSOLL

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE118003  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** FMD/G  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750178-0401  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750534/aaaabenl.tel  
**Line Count:** 98  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN AGR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 BEIRUT 4582  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** SmithRJ  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 25 NOV 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <25 NOV 2003 by MaustMC>; APPROVED <13 JAN 2004 by SmithRJ>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE COMPLAINT: WARDE VS. RIVIANA  
**TAGS:** BDIS, LE  
**To:** BEIRUT  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006